

Fig. 1

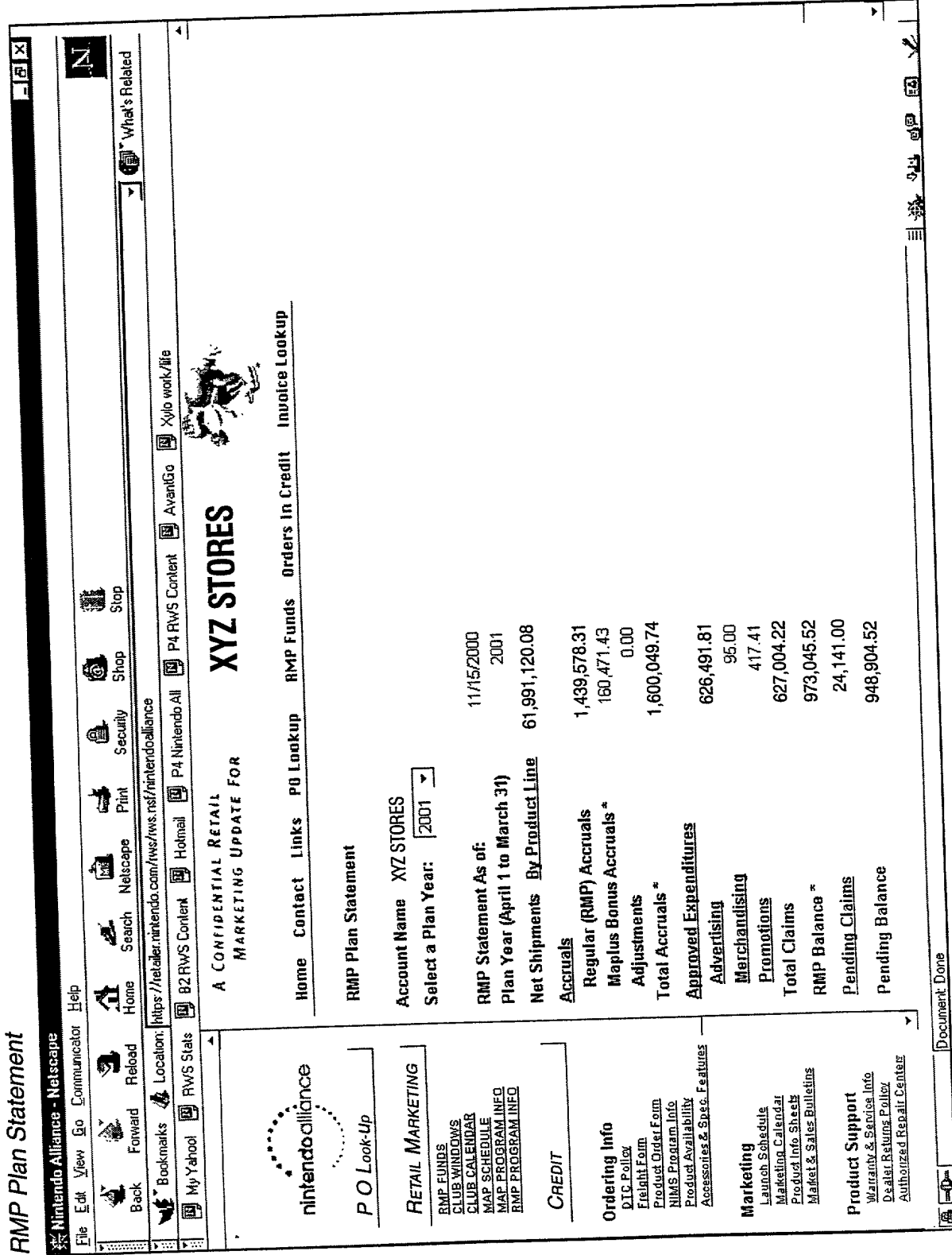


Fig. 2

# Product Line Summary from Selection of Link (By Product Line from RMP Plan Statement)

Nintendo Alliance - Netscape

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Location: <https://retailer.nintendo.com/rws/rws.nsf/nintendoalliance>

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What's Related

**XYZ STORES**

A CONFIDENTIAL RETAIL MARKETING UPDATE FOR

Home Contact Links P0 Lookup RMP Funds Orders In Credit Invoice Lookup

**Product Line Summary**

Account Name XYZ STORES

Plan Year 2001

Product	Net Shipment	Accrual
CGB (Color Game Boy)	14,531,988.09	3.00%
DMG (Game Boy)	22,340,747.38	3.00%
GBD (Game Boy Camera)	215,091.72	3.00%
GBP (Game Boy Printer)	176,370.00	3.00%
MGB (Game Boy Pocket)	26,956.80	3.00%
MPG (Pokemon Pikachu)	347,740.55	3.00%
NES (Publications)	1,027,560.00	3.00%
NUS (Nintendo 64)	22,048,086.38	2.00%
SNS (Super Nintendo)	10.00-	3.00%
Total Net Shipments	61,991,120.08	
MAP (NUS ONLY)	22,048,086.38	.50%
<b>Product</b>	<b>Net Shipment</b>	<b>Accrual</b>

nintendoalliance

P O Look-Up

RETAIL MARKETING

RMP FUNDS

CLUB WINDOWS

CLUB CALENDAR

MAP SCHEDULE

MAP PROGRAM INFO

RMP PROGRAM INFO

CREDIT

Ordering Info

QC Follow

Freight Form

Product Order Form

NIMS Program Info

Product Availability

Accessories & Spec. Features

Marketing

Launch Schedule

Marketing Calendar

Product Info Sheets

Market & Sales Building

Product Support

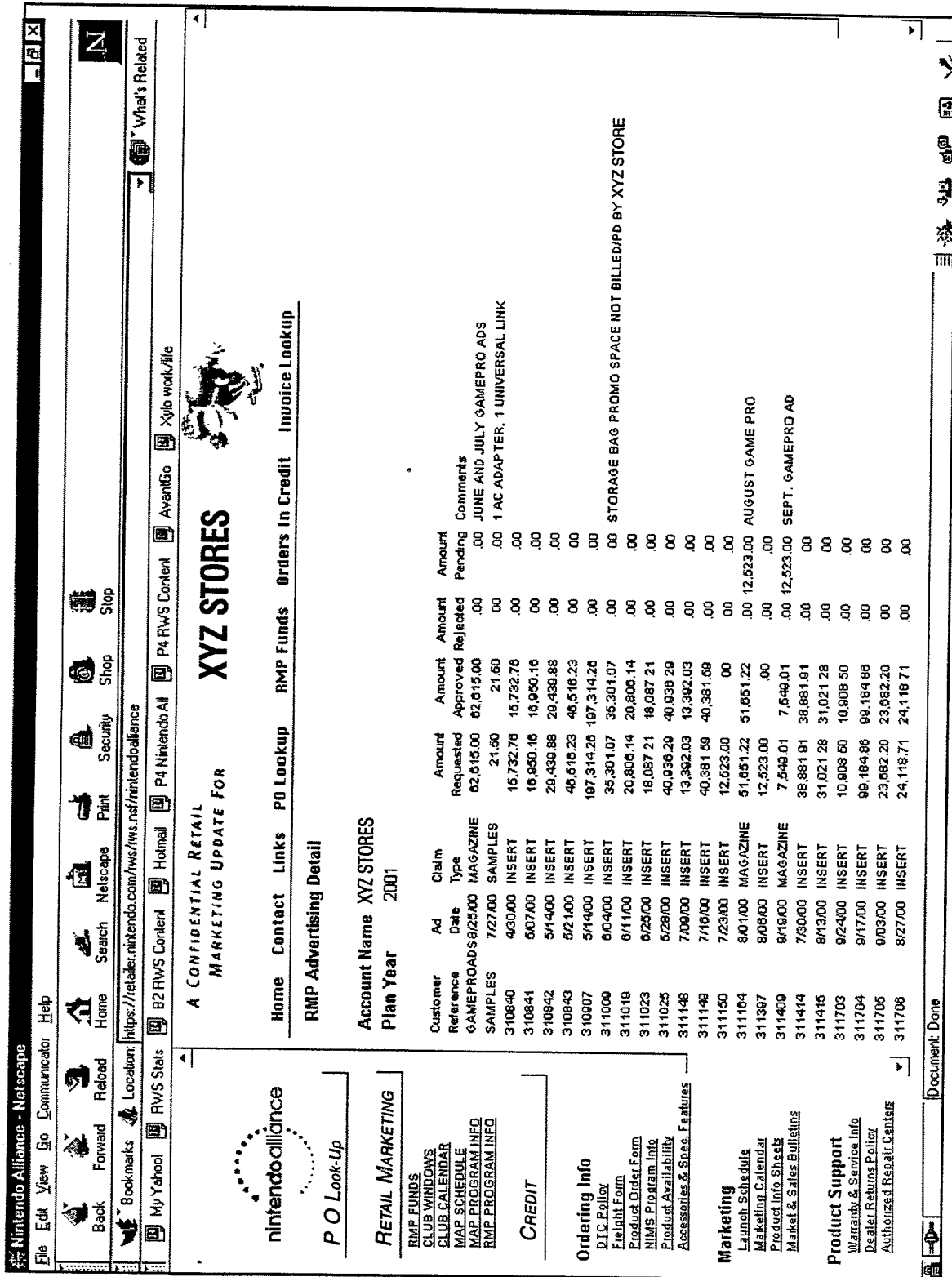
Warranty & Service Info

Dealer Returns Policy

Authorized Repair Centers

Document Done

Fig. 3



DATE	TIME	LOCATION	WIND	TEMP	SEA	REMARKS
1944	10:00	1000	10	10	10	10
1944	11:00	1100	11	11	11	11
1944	12:00	1200	12	12	12	12
1944	13:00	1300	13	13	13	13
1944	14:00	1400	14	14	14	14
1944	15:00	1500	15	15	15	15
1944	16:00	1600	16	16	16	16
1944	17:00	1700	17	17	17	17
1944	18:00	1800	18	18	18	18
1944	19:00	1900	19	19	19	19
1944	20:00	2000	20	20	20	20
1944	21:00	2100	21	21	21	21
1944	22:00	2200	22	22	22	22
1944	23:00	2300	23	23	23	23
1944	24:00	2400	24	24	24	24

**Fig. 5**

# RMP Promotional Expense Detail from Selection of Link (Promotions from RMP Plan Statement)

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Bookmarks Location: <https://retailer.nintendo.com/tws/tws.nsf/nintendoalliance>

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N

XYZ STORES

A CONFIDENTIAL RETAIL MARKETING UPDATE FOR

Home Contact Links PO Lookup RMP Funds Orders In Credit Invoice Lookup

**P O Look-Up**

**RETAIL MARKETING**
  
RMP FUNDS
  
CLUB WINDOWS
  
CLUB CALENDAR
  
MAP SCHEDULE
  
MAP PROGRAM INFO
  
RMP PROGRAM INFO

**CREDIT**

**Account Name** XYZ STORES
  
**Plan Year** 2001

Customer Reference	Ad Date	Claim Type	Amount Requested	Amount Approved	Amount Rejected	Amount Pending	Comments
MERRILLMAIL	8/05/00	PROMO ITEM	45,750.00	45,750.00	00.00	00.00	POSTAGE PAYMENT FOR DIRECT MAIL
MERRILLMAIL	9/28/00	PROMO ITEM	45,750.00	45,750.00	00.00	00.00	BACKED OUT PER MANAGER, CHARGE TO POKEMON BDF
ZELDA GWP CD	10/02/00	PROMO ITEM	12.00	12.00	00.00	00.00	WESTERN VIDEO INV #37832/100027
ZELDA2 GWP	10/05/00	PROMO ITEM	405.41	405.41	00.00	00.00	BAR CODE GRAPHICS #150254: EPSYMBOLS FOR GWP BARCO
<b>TOTALS:</b>			<b>417.41</b>	<b>417.41</b>	<b>00.00</b>	<b>00.00</b>	

**Customer Reference** Ad Date Claim Type Amount Requested Amount Approved Amount Rejected Amount Pending Comments

**Marketing**
  
Launch Schedule
  
Marketing Calendar
  
Product Info Sheets
  
Market & Sales Bulletins

**Product Support**
  
Warranty & Service Info
  
Dealer Returns Policy
  
Authorized Repair Centers

Document Done

Fig. 6

RMP Pending Claims Detail from Selection of Link (Pending Claims from RMP Plan Statement)

**Fig. 7**

**Nintendo Alliance - Netscape**

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Address Bar: https://retailer.nintendo.com/tws/tws.rsf/nintendobalance

nintendobalance

P O Look-Up

**RETAIL MARKETING**

- RMP FUNDS
- CLUB WINDOWS
- CLUB CALENDAR
- MAP SCHEDULE
- MAP PROGRAM INFO
- RMP PROGRAM INFO

**CREDIT**

**Ordering Info**

- DTC Policy
- Freight Form
- Product Order Form
- RMS Program Info
- Product Availability
- Accessories & Spec. Features

**Marketing**

- Launch Schedule
- Mailing Calendar
- Product Info Sheets
- Market & Sales Bulletin

**Product Support**

- Warranty & Service Info
- Dealer Returns Policy
- Authorized Repair Centers

Document Done

### Club Windows from Selection of Link (Club Windows on the left-hand side Navigation Bar)

<a href="#">File</a> <a href="#">Edit</a> <a href="#">View</a> <a href="#">Go</a> <a href="#">Communicator</a> <a href="#">Help</a> <a href="#">Back</a> <a href="#">Forward</a> <a href="#">Reload</a> <a href="#">Home</a> <a href="#">Search</a> <a href="#">Netscape</a> <a href="#">Print</a> <a href="#">Security</a> <a href="#">Shop</a> <a href="#">Stop</a>		 <b>P O Look-Up</b>		 <b>XYZ STORES</b>		 <b>Xylo work/life</b>	
<a href="#">Bookmarks</a> <a href="#">Location:</a> <a href="https://retailer.nintendo.com/us/nws/rsd/nintendodalliance">https://retailer.nintendo.com/us/nws/rsd/nintendodalliance</a>		<a href="#">My Yahoo!</a> <a href="#">RWS Stats</a> <a href="#">B2 RWS Content</a> <a href="#">Holmail</a> <a href="#">P4 Nintendo All</a> <a href="#">P4 RWS Content</a> <a href="#">AvantGo</a>					
<a href="#">What's Related</a>							
<a href="#">Home</a> <a href="#">Contact</a> <a href="#">Links</a> <a href="#">PO Lookup</a> <a href="#">RMP Funds</a> <a href="#">Orders In Credit</a> <a href="#">Invoice Lookup</a>							
<b>Club Windows</b>							
<b>Account Name</b> XYZ STORES							
<b>Select a Plan Year:</b> [2001 ▼]							
<b>RMP Club N64</b>							
Window	Dates	Bonus		Claims			
01	6/11/2000 - 7/15/2000	47,813.36		.00			
02	7/16/2000 - 8/19/2000	26,223.81		.00			
03	8/21/2000 - 9/23/2000	21,827.53		.00			
04	9/24/2000 - 10/28/2000	33,839.35		.00			
05	10/29/2000 - 12/02/2000	11,814.39		.00			
09	4/01/2000 - 5/08/2000	14,171.33		.00			
10	5/07/2000 - 6/10/2000	10,805.05		.00			
<b>RMP Club Gameboy</b>							
Window	Dates	Bonus		Claims			
01	6/11/2000 - 7/15/2000	11,065.02		.00			
02	7/16/2000 - 8/19/2000	9,308.04		.00			
03	8/21/2000 - 9/23/2000	9,418.39		.00			
04	9/24/2000 - 10/28/2000	10,084.41		.00			
05	10/29/2000 - 12/02/2000	32,368.45		.00			
09	4/01/2000 - 5/08/2000	90,029.80		.00			
10	5/07/2000 - 6/10/2000	4,288.98		.00			
<b>Marketing</b>							
<a href="#">Launch Schedule</a>							
<a href="#">Marketing Calendar</a>							
<a href="#">Product Info Sheets</a>							
<a href="#">Market &amp; Sales Bulletins</a>							
<b>Product Support</b>							
<a href="#">Warranty &amp; Service Info</a>							
<a href="#">Dealer Returns Policy</a>							
<a href="#">Authorized Repair Centers</a>							
<b>Retail Marketing</b>							
<a href="#">RMP FUNDS</a>							
<a href="#">CLUB WINDOWS</a>							
<a href="#">CLUB CALENDAR</a>							
<a href="#">MAP SCHEDULE</a>							
<a href="#">MAP PROGRAM INFO</a>							
<a href="#">RMP PROGRAM INFO</a>							
<b>Credit</b>							
<b>Ordering Info</b>							
<a href="#">DTC Policy</a>							
<a href="#">Freight Form</a>							
<a href="#">Product Order Form</a>							
<a href="#">NIMS Program Info</a>							
<a href="#">Product Availability</a>							
<a href="#">Accessories &amp; Specs. Features</a>							

**Fig. 8**

<p><b>Nintendo Alliance - Netscape</b></p> <p>File Edit View Go Communicator Help</p> <p>Back Forward Reload Home Search Netscape Print Security Shop Stop</p> <p>Bookmarks Location: https://retailer.nintendo.com/tws/rws.nsf/nintendoalliance</p> <p>My Yahoo! B2 RWS Content P4 Nintendo All P4 RWS Content AvantGo Xplo work/Wie</p>																														
<h2 style="text-align: center;">NintendoAlliance</h2> <h3 style="text-align: center;">P O Look-Up</h3> <h3 style="text-align: center;">RETAIL MARKETING</h3> <p>RMP FUNDS CLUB WINDOWS CLUB CALENDAR MAP SCHEDULE MAP PROGRAM INFO RMP PROGRAM INFO</p> <h3 style="text-align: center;">CREDIT</h3>																														
<h3 style="text-align: center;">Club Game Boy</h3> <table border="1"> <thead> <tr> <th>WINDOW 9 SAT 4/10/00 THRU SAT 8/6/00</th> <th>WINDOW 10 SUN 5/7 THRU SAT 8/10</th> <th>WINDOW 1 SUN 6/11 THRU SAT 7/15</th> <th>WINDOW 2 SUN 7/16 THRU SAT 8/19</th> <th>WINDOW 3 SUN 8/20 THRU SAT 9/23</th> </tr> </thead> <tbody> <tr> <td>Pokemon Trading Card (4/10) <i>...one new release:</i></td> <td>Pokemon Trading Card (4/10) <i>...one new release:</i></td> <td>Whirl Land 3 (5/30) Crystalis (6/26)</td> <td>Cystalis (6/26) Whirlwind (7/24)</td> <td>Whirlwind (7/24) Perfect Dark GCU (6/6) Little Marshall 2: Pinball Fx Alice in Wonderland (5)</td> </tr> <tr> <td>any two additional Game Boy game packs</td> <td>any two additional Game Boy game packs</td> <td>any two non-Pokemon Game Boy game packs</td> <td>any two non-Pokemon Game Boy game packs</td> <td>any two non-Pokemon Game Boy game packs</td> </tr> <tr> <td>and...</td> <td>and...</td> <td>at least one color CGB HW</td> <td>at least one color CGB HW</td> <td>at least one color CGB</td> </tr> <tr> <td>and...</td> <td>and...</td> <td>at least one color CGB HW</td> <td>at least one color CGB HW</td> <td>at least one color CGB</td> </tr> </tbody> </table>						WINDOW 9 SAT 4/10/00 THRU SAT 8/6/00	WINDOW 10 SUN 5/7 THRU SAT 8/10	WINDOW 1 SUN 6/11 THRU SAT 7/15	WINDOW 2 SUN 7/16 THRU SAT 8/19	WINDOW 3 SUN 8/20 THRU SAT 9/23	Pokemon Trading Card (4/10) <i>...one new release:</i>	Pokemon Trading Card (4/10) <i>...one new release:</i>	Whirl Land 3 (5/30) Crystalis (6/26)	Cystalis (6/26) Whirlwind (7/24)	Whirlwind (7/24) Perfect Dark GCU (6/6) Little Marshall 2: Pinball Fx Alice in Wonderland (5)	any two additional Game Boy game packs	any two additional Game Boy game packs	any two non-Pokemon Game Boy game packs	any two non-Pokemon Game Boy game packs	any two non-Pokemon Game Boy game packs	and...	and...	at least one color CGB HW	at least one color CGB HW	at least one color CGB	and...	and...	at least one color CGB HW	at least one color CGB HW	at least one color CGB
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<p>Ordering Info DTC Policy Freight Form Product Order Form NIMS Program Info Product Availability Accessories &amp; Spec. Features</p> <p>Marketing Launch Schedule Marketing Calendar Product Info Sheets Market &amp; Sales Bulletins</p> <p>Product Support Warranty &amp; Service Info Dealer Returns Policy Authorized Repair Centers</p>																														

Document Done

10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
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**Fig. 10**